

PHILIP E. ANDREAE

International Business and Technology Executive

New product development, chip cards, contactless and mobile payments
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Professional Summary

An international Business and Technology thought leader and executive experienced in defining, evaluating, planning, and promoting emerging technology products and services in diverse corporate and consulting settings. Diverse payments Industry knowledge and experience spans merchant, Acquirer, network and Issuer systems and services.

Executive Attributes and Skills

- Broad international experience implementing, evangelizing, and developing technologies in financial services, healthcare claims processing, energy, and government.
- Consistent success in business environments constrained by tight budgets, limited execution time, and complex requirements.
- A creative problem solver and critical thinker who naturally sees implications across the enterprise and develops integrated, cross-functional solutions to meet defined business objectives.
- Proven track record leading and managing complex cross-functional technology projects ranging from \$25M to \$170M, and leading teams ranging from small strategy groups of six to more than 180 professionals.
- Masterful communicator who excels at translating complex technical information to business value appropriate for C-level audiences, and enjoys facilitating executive teams.
- Strategic business architect and business mentor who enjoys managing teams (large or small) with a gift for consistently bridging the natural communication gap between technical and non-technical groups to achieve measurable outcomes.
- Deep experience in navigating complex issues connecting technology and the market. Focus has been in the financial services vertical; card technologies, e.g., Digital Payments, EMV (chip card), electronic payments, pre-paid, NFC and transaction processing systems.
- Decisive and accountable leader who brings vision and clarity to business or strategic projects.
- International experience with knowledge of U.S., Canada, and European markets.

Education: Bachelor of Business Administration (BBA), Emory University. Atlanta GA

Director Field Marketing – Payments NA Oberthur Technologies	May 2013 – Sept 2017
Subject Matter Expert Accenture	Jan 2012 – May 2013
EMV Product Manager American Express	Jan 2011 – Jan 2012
PHILIP ANDREAE & ASSOCIATES	1982-1986, 1990-1992, 2004 – 2010 NYC, London, Brussels, Toronto & Atlanta
VICE PRESIDENT - EMERGING PRODUCTS & TECHNOLOGY Visa Canada Association	2002-2003 Toronto, Canada
DIRECTOR - IT STRATEGY Europay International & EPSS SA (MasterCard)	1992-1996 Brussels, Belgium
VICE PRESIDENT & DIRECTOR, EUROPEAN TELECOMMUNICATIONS Shearson Lehman Hutton Ltd	London UK 1987-1990
VICE PRESIDENT Salomon Brothers	London UK