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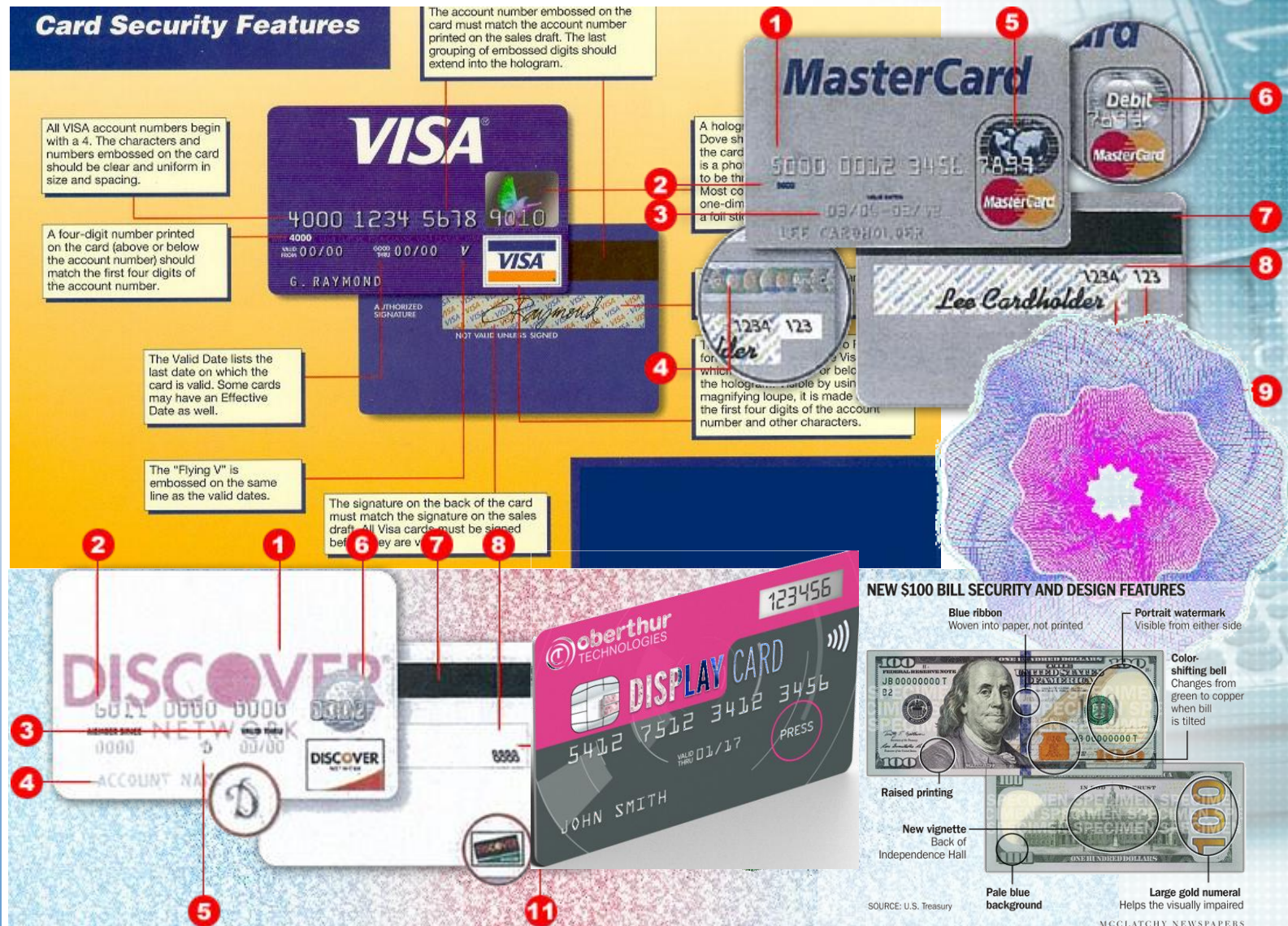


# Tokenization and Payments

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# For Payments the Cards Is the Token Protected With Physical Security Features



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# The Physical Security Features of the Card **Once** Acted as the Secure Token

## Card Security Features

**Authentication**

What You Have

Hologram

Magnetic Stripe

Online Authentication (CSC/CID)

**Verification**

What You Know

Signature

Circa 1991

**No Longer  
Secure**



**Authorization**

Are You Able

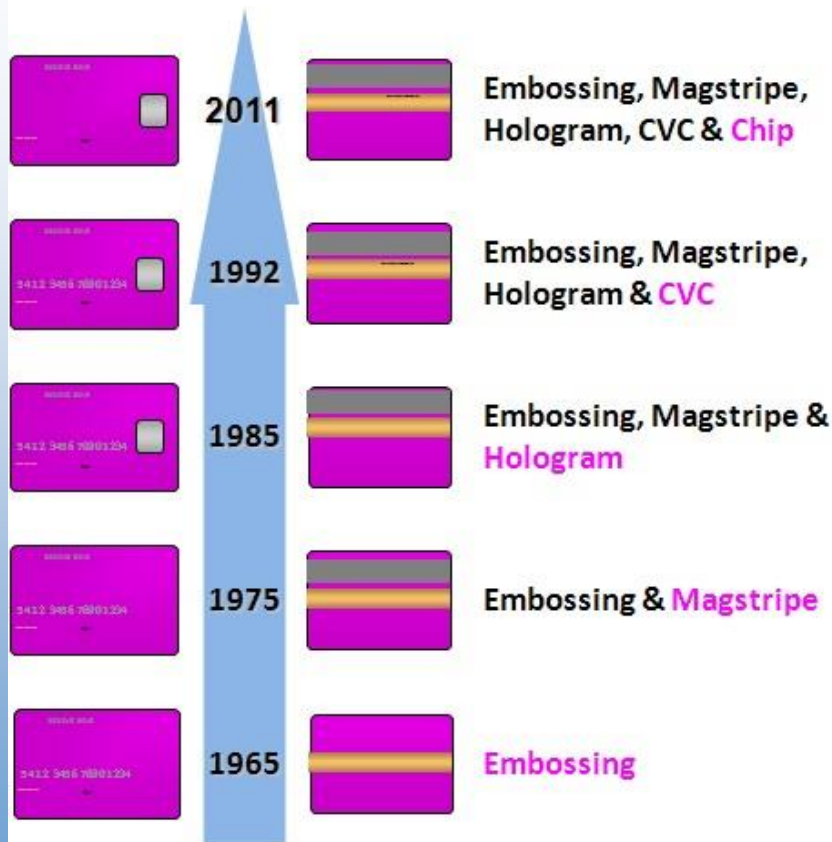
Terminal Floor Limit



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# Securing payments is a never ending battle

## The Physical World is being Protected “Chip and Choice”



## The Virtual World is the Target

- ④ A card not present transaction (CNP, MO/TO, Mail Order / Telephone Order) is a payment card transaction where the cardholder does not present the card for a visual examination
- ④ Circa 1992 Mail Order Telephone fraud demanded the introduction of CVV2/CVC2 CID or CSC2
- ④ May 1997 SET is published It fails Contributors Amex, IBM, JCB, MasterCard, Microsoft, Netscape , RSA, Visa ... VeriSign
- ④ Starting In 2001 American Express, Discover, MasterCard and Visa embrace and introduce 3D-Secure 1.0 unsuccessfully
- ④ Merchants start using device fingerprints
- ④ January 2015 EMVCo initiatives developing of 3D-Secure 2.0

**Bottom Line Consumer Convenience Trumps Security**



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Lets Get Back to Basics

How Do We Secure Payments and Assure Consumer Convenience?

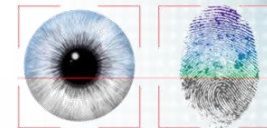
**That is the Imperative**



# The Key to Secure Identification

## Multi-Factor Authentication

- Something You Have
  - ✓ The Token
- Something You Know
  - ✓ The Secret
- Something You Are
  - ✓ Biometric



**Offering Issuers & Merchants Relying Party  
Identification, Authentication, Verifications  
& Authorization**

**CAM**

Card / Credential  
Authentication Method

**CVM**

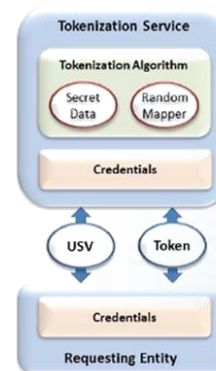
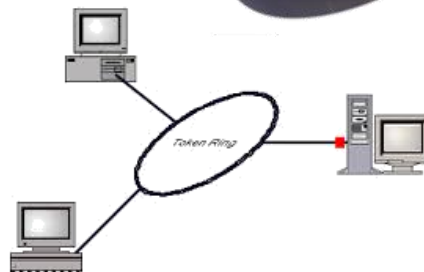
Cardholder  
Verification Method



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# What is a Token – Extract from Wikipedia

- ④ **Currency** - [Token coin](#), a piece of metal or other composition used as a substitute for currency
- ④ **Computing** - Token, an object which represents the right to perform some operation
  - [Security token](#) or hardware token, authentication token or cryptographic token, a physical device for computer authentication
  - [Tokenization \(data security\)](#), the process of substituting a sensitive data element
  - [Session token](#), a unique identifier of an interaction session
- ④ **Other uses**
  - [Game piece \(board game\)](#), or counter used in a game
  - [Token \(railway signalling\)](#), a physical object given to a locomotive driver to authorize him to use a particular stretch of single railway track



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# Three Capabilities Required to Assure Our Identity and Individual Security

## Authentication

**“What you have  
A Token”**

*Tested Locally*

Trusted Credentials  
& Digital Signatures

*Tested in the Cloud*



## Verification

**“What you know  
A Secret”**

*Match On Card*

the rightful party is  
presenting the  
credentials

*Verified In Cloud*



## Authorization

**“You have the Right or the Funds  
Because someone says you can”**

*Offline / Local*

Algorithms in Card

*Online / Cloud*

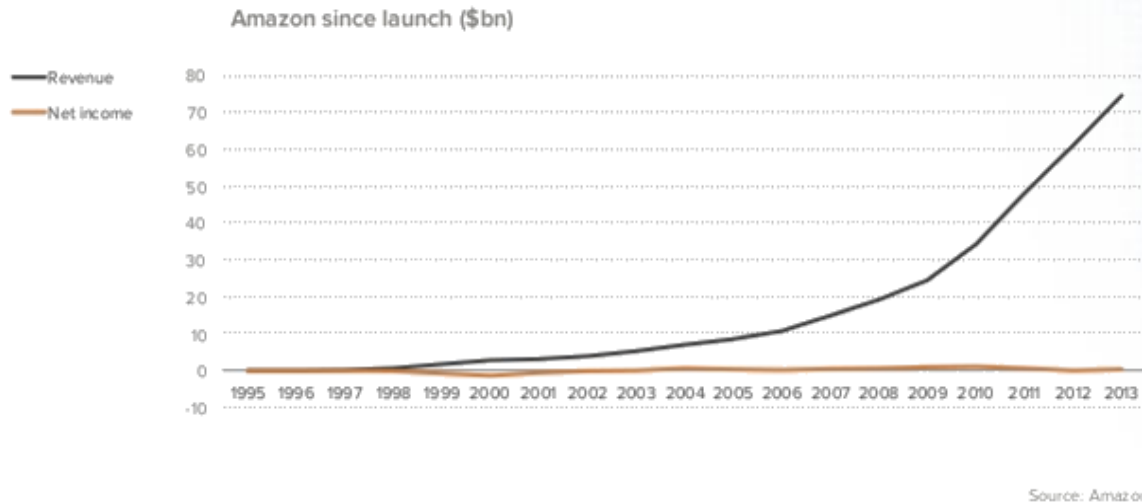
Host Authorized



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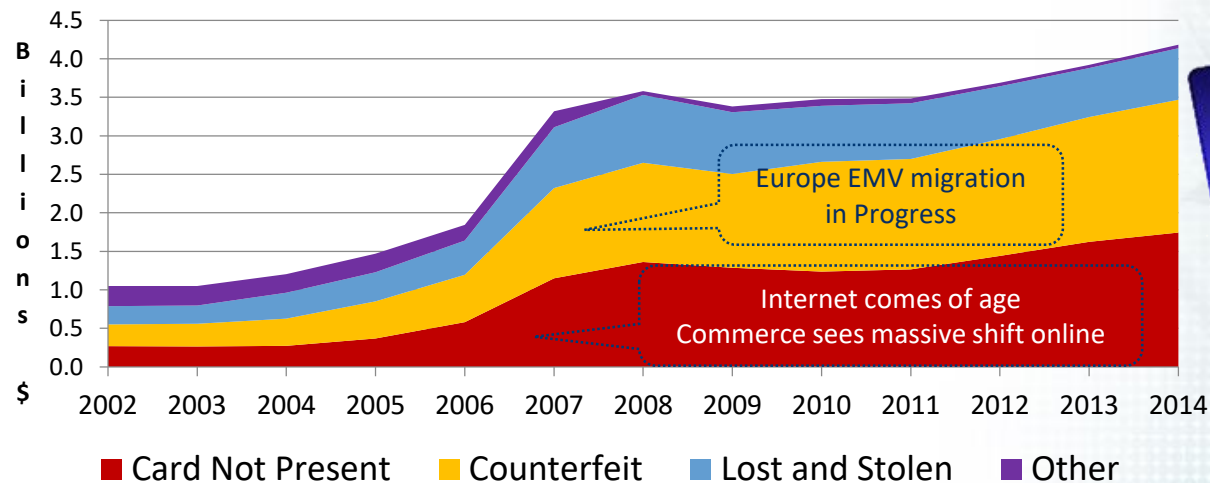


# CNP and Counterfeit Fraud



## US Total Dollar Fraud

Euromonitor Data



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# The World Wide Web Broke the Token



**YET ON THE INTERNET  
THE TOKEN IS NOT PRESENTED**



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# Tokenization in the 21<sup>st</sup> Century

Chasing the Broken Token



# What is Tokenization

## © Tokenization

- Is the process of substituting a sensitive data element with a non-sensitive equivalent, referred to as a token
- The token has no extrinsic or exploitable meaning or value
- The token maps back to the sensitive data through the Token Service Provider TSP
- The mapping from the PAN to the token uses methods which render tokens infeasible to reverse in the absence of the TSP.
- The TSP must be PCI Compliant capable to secure sensitive data, securely store the PAN, audit, authentication and authorization
- The TSP de-tokenizes the token back to sensitive data the “PAN”



# SCA white paper - Technologies for Payment Fraud Prevention: EMV, Encryption and Tokenization – Oct 2014

Defines and Describes Tokenization in the Payment Environment

- ④ As a mechanism to remove high-value account data and replace it with something that is useless a surrogate value
- ④ Tokens can be:
  - Merchant specific
  - Single use or multi-use
  - Stored and managed
    - In the cloud
    - In a token vault
    - At a merchant location
- ④ A token is created using a process defined by the token solution provider
- ④ Once created, it may used as a card on file, For individual transaction, on the payment card, or in the device.
- ④ Two types of tokens are being used and/or defined
  - Tokens that will be used to perform a payment transaction
  - Tokens that will be stored by merchants and/or acquirer
- ④ The tokenization creation and management process, use of tokens in a payment transaction, and business relationships differ based on the type of credential.



# Evolution of Tokenization Standards

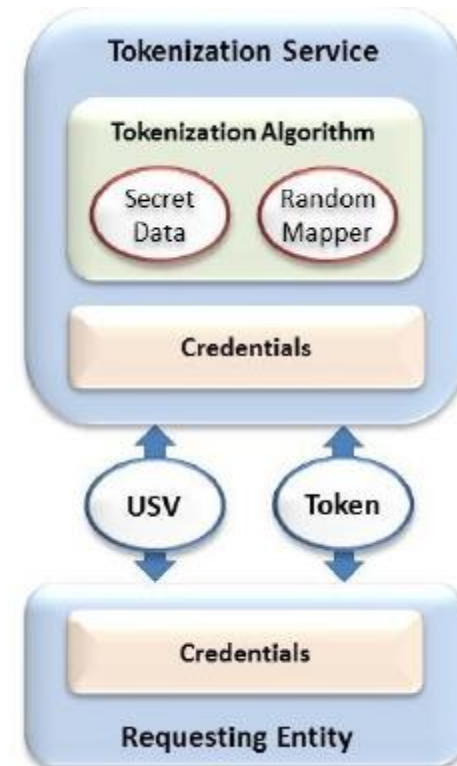
- © ISO ID1 Card Standards  
7810, 7811, 7813, 7816 & 14443
- © ANSI X9 as [X9.119 Part 2](#)
- © The Clearing House
- © The PCI Council
- © [EMVCo LLC](#)





# ANSI ASC X919

- ④ The X9 F6 work group is working on a security tokenization standard that addresses tokens used after initial payment authorization, such as when an acquirer provides tokenization services to merchants
- ④ X9 F6 is working on the requirements for secure design and implementation of this security tokenization process, including:
  - A list of acceptable algorithms to implement the random mapping of USVs to tokens and the required strength of those algorithms
  - Requirements for the protection of the tokenization service
  - Requirements for tokenization service access control



# The Clearing House Tokenization Initiative

- ④ The initial Secure Token Exchange standards were very similar to the EMVCo standards published in March 2014
- ④ The Clearing House is adopting the core EMVCo messages to allow for industry interoperability while retaining proprietary provisioning, exceptions and lifecycle management flows
- ④ The Clearing House also proposed several changes to the current EMVCo specifications to include these flows and to increase the overall safety and soundness of the framework
- ④ It is the position of U.S. banks that greater standardization of tokenization specifications will allow for faster adoption and innovation



# PCI Tokenization Initiative

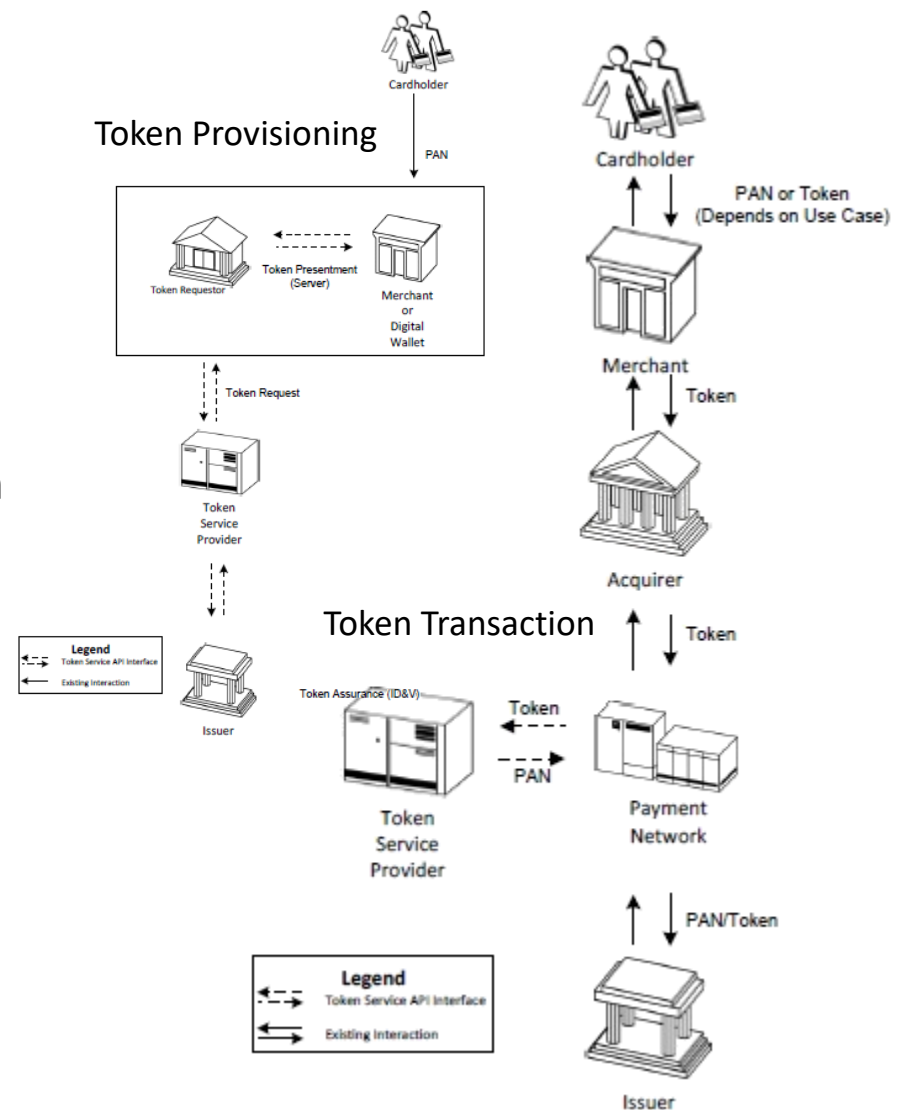
- ④ The PCI SSC is developing security requirements for tokens that replace a PAN with a token
- ④ The tokenization processes described by PCI include functionality to exchange a token back to the original PAN (“de-tokenization”) as well as “irreversible” tokens for which there is no mechanism supported to reproduce the PAN
- ④ The goal to remove the need to store PANs, reducing the risk of unauthorized disclosure, and is focused on tokens used in the acquiring environment.





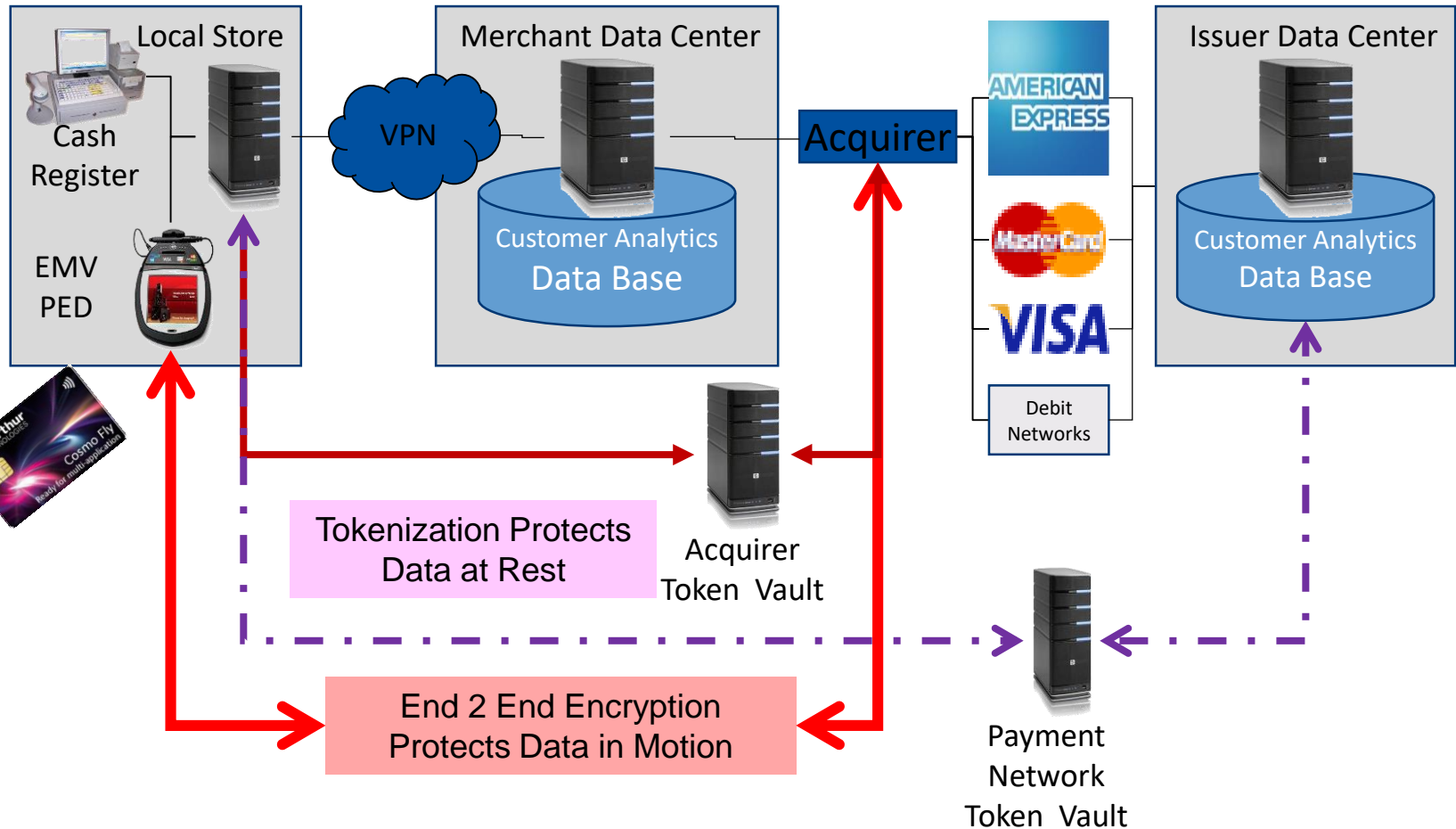
# EMV Payment Tokenization Specification

- March '14, EMVCo version 1.0
- The key stakeholder is the TSP
- The framework outlines Provisioning and Transaction processing
- The TSP shall implement
  - An assurance level identifying the level of “Identification and Verification” ID&V performed when provisioning the token
  - Restrict tokens by domain
  - A set Application Programming Interfaces or APIs
- The Focus was Web Payments
- Apple Pay embraced what American Express had already done enabling MasterCard and Visa to develop the TSP



# For the Physical World

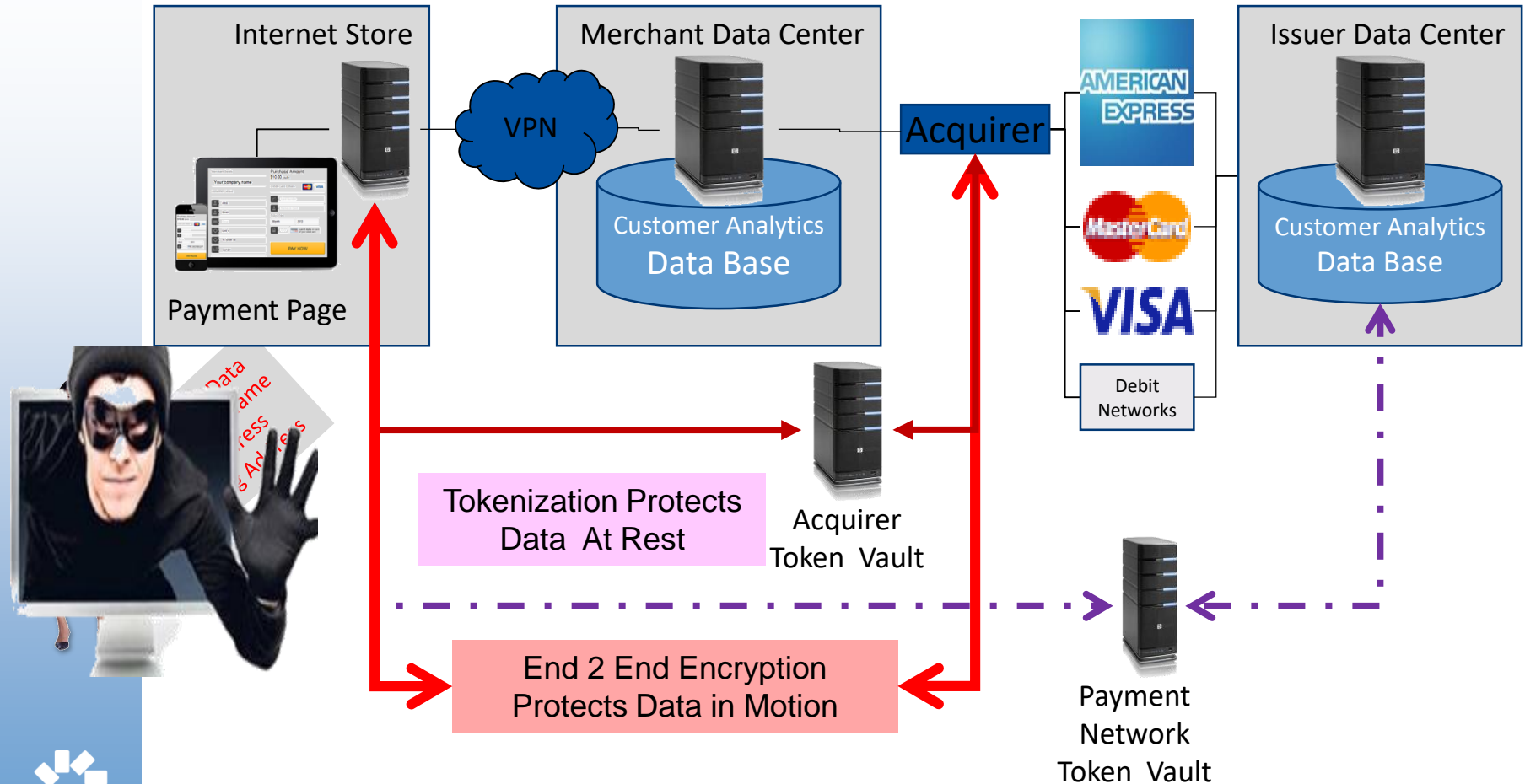
## A Layered Approach with EMV at the Point of Sales Works



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# For the Virtual World

## Two Factor Authentication is Required

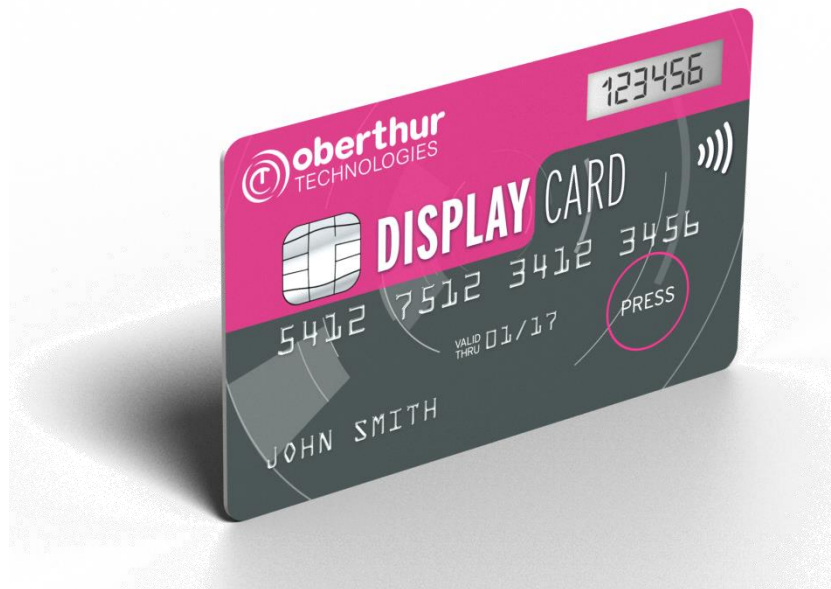


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# One Time Passwords Offers Two Factor Authentication

## COSMO DISPLAY ONE



## COSMO DISPLAY TWELVE



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# Dynamic Card Verification Value Offers Two Factor Authentication



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# Current Thinking Suggests a Layered approach

## Card Present

### EMV at the POI

- Offline Data Authentication proves to the merchant the card is genuine
- The Chip creates the ARQC and TC to prove to the Issuer the card and transaction are genuine and unique

### End to End Encryption

Protects the PAN, expiry date, cardholder name, amount, merchant ID and other transaction data as it travels from the POI to the Issuer

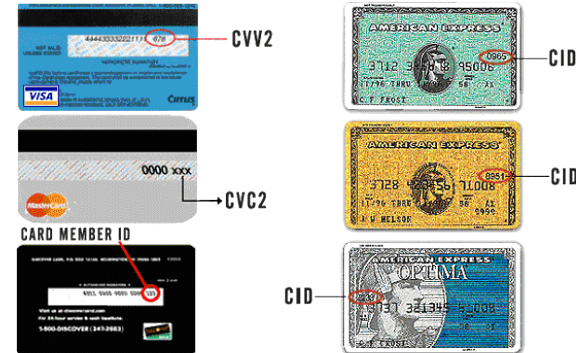
### Tokenization

Turn the PAN into a useless set of digits for storage within the merchant and Acquirers systems

### Support data analytics

### Support disputes handling

## Card Not Present



### 3D-Secure 1.0

### Device Fingerprinting

### EMVCo Tokenization

- Card On File
- Mobile Applets



### EMVCo 3D-Secure 2.0



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# Thank You

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**T H E M C O M P A N Y**